

Family Lawyer Magazine is dedicated to helping family lawyers excel in their practices and enjoy work-life balance.

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FAMILY LAWYER MAGAZINE

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Announcement:

Register for the Must-Attend Family Law Conference of 2016

Listen to Carole Gailor and David Griffin, AAML Co-Chairs of the 2016 National Conference on Divorce, discuss why even seasoned family law attorneys should register for this must-attend event of 2016. Take advantage of the early-bird discount: [registration is now open!](#)

[Click here to listen to this interview.](#)



Practice Management

15 Signs You Are Throwing Your Marketing Money Away

By **Dan Couvrette and Martha Chan**, Marketing Experts to Family Lawyers

Stop pouring your marketing money down the drain and start looking into the most effective ways to market your family law practice.

Financial Matters

5 Things Family Lawyers Need to Know About Mortgage Underwriting

By **Chris Hendricks**, Real Estate Financing Advisor

Clearing up misconceptions and understanding just a few of the rules for underwriting home loans may help in drafting an agreement and planning more realistically for housing the future divorcee.

Client Relations

Combine Online Outreach with In-Person Divorce Workshops

By **Ginita Wall & Candace Bahr**, Second Saturday Founders

Combining online outreach with in-person workshops can allow you to communicate with a wide audience while forming personal, offline connections with potential clients.

Pension & QDROs

Common Mistakes When Valuing Pensions

By **Mark Altschuler**, Actuary

Pension and QDRO expert Mark Altschuler discusses common mistakes when valuing defined benefit and defined contribution plans – including partial offsets and tax consequences.

We hope you find this newsletter valuable to your family law practice and invite your feedback. Please email us at editors@familylawyermagazine.com. We also invite you to read additional articles and share your thoughts at FamilyLawyerMagazine.com

Sincerely,

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